



Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi
Tal-Man, Dist. Satara-415508
(NAAC 'A++' Grade with CGPA 3.60)

SEMINAR

On

**Soft Skills- Basic interview
skills for freshers**

Organized by

Placement Cell

On

04/03/2026

Under

**Pradhan Mantri Uchchatar Shiksha Abhiyan
(PM-USHA)**

Prin. Sunil D. Helkar

Chief Organizer

Dr. V. B. Mamlayya

Organizing secretary





Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi
NAAC Accredited A++ (CGPA 3.60)



Pradhan Mantri Uchchatar Shiksha Abhiyan (PM-USHA)

Soft Skills- Basic Interview Skills for Freshers

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Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi

Tal-Man, Dist-Satara-415311



Pradhan Mantri Uchchatar Shiksha Abhiyan (PM-USHA)

PERFORMA FOR APPLICATION FOR ORGANIZATION OF SEMINAR/WEBINAR/GUEST LECTURE

- 1. Name of the Department:** Placement and career guidance (Soft component no. 15)
- 2. Name of Activity:** Seminar
- 3. Geographical Coverage:** State level
- 4. Title of workshop:** "Soft Skills- Basic interview skills for freshers"
- 5. Date:** 04/03/2026 ,Total number of days: 01
- 6. Need of Programme:** This program helps final-year students understand industry expectations, choose the right IT career path, and prepare for placement tests and interviews. It builds essential skills, boosts confidence, and increases their chances of getting placed
- 7. Objectives:**
 - To create awareness about IT career opportunities.
 - To develop essential employability and soft skills.
 - To prepare students for aptitude and technical tests.
 - To build confidence through mock interviews and guidance.
 - To enhance overall placement readiness.
- 8. Outcomes:** Improved communication skills, increased confidence, better awareness of placement processes, and enhanced job readiness.
- 9. Name and Designation of Convener:** Mr. Somanth Gaikwad, Assistant Professor
- 10. Name and Designation of Organizing Secretary:** Dr. V. B. Mamlayya
- 11. No. of Experts/Resource Persons:** 01
- 12. Details of Expert/Resource Person:** Mr. Paresh Yadav
- 13. Broad Details of Estimated Expenditure (In Rs.) for Which Financial Assistance is sought:**
Honorarium for Resource Persons: 2500/-
TA for Resource Persons: 2000/-
Local Hospitality: 300/-
Contingency: 200/-
Total: 5000/-

Signature

Convener/Organizing Secretary

Signature

IQAC Coordinator

Principal

Dahiwadi College Dahiwadi

I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara



3

(2)
Date: 28/02/2026

To,
The Principal,
Dahiwadi College Dahiwadi

Subject- Permission to Conduct Career Counselling and Placement Cell Activities
on 04 March 2026

Respected Sir,

I respectfully request your kind permission to conduct two guidance sessions under the Career Counselling and Placement Cell on 04 March 2026 from 9.30 a.m. to 1.30 p.m. for the benefit of our students.

The details of the proposed programme are as follows:

1. IT Career Guidance & Pre-Placement Preparation

Time: 9.30 a.m. to 11.30 a.m.

Venue: C-5 Hall

2. Basic Interview Skills for Freshers

Time: 11.30 a.m. to 1.30 p.m.

Venue: A-21 Hall

These sessions aim to enhance students' career readiness, improve their employability skills, and prepare them for placement opportunities. The programme will be especially beneficial for final-year and pre-final-year students. I kindly request you to grant permission to organize the above activities and allow the use of the mentioned halls on the scheduled date and time.

Thanking you in anticipation.

Yours faithfully,



Dr. V. B. Mamlayya
Placement Officer & Organizing Secretary
Career Counselling and Placement Cell
Dahiwadi College, Dahiwadi



I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara

(4)



Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi

Tal-Man, Dist. Satara-415508

(NAAC 'A++' Grade with CGPA 3.60)



Pradhan Mantri Uchchatar Shiksha Abhiyan (PM-USHA)

Career Counselling and Placement Cell

NOTICE

Date 28/02/2026

All the students and faculty members are hereby informed that the Career Counselling and Placement Cell is organizing special guidance sessions to enhance students' career readiness and employability skills.

★ Details of the Programme:

1) Topic: IT Career Guidance & Pre-Placement Preparation

- **Date:** 04 March 2026
- **Time:** 9.30 a.m. to 11.30 a.m.
- **Venue:** C-5 Hall

This session will guide students about career opportunities in the IT sector, required technical skills, resume preparation, aptitude tests, and pre-placement preparation strategies.

2) Topic: Basic Interview Skills for Freshers

- **Date:** 04 March 2026
- **Time:** 11.30 a.m. to 1.30 p.m.
- **Venue:** A-21 Hall

This session will focus on communication skills, interview etiquette, body language, confidence building, and commonly asked interview questions for freshers. All students, especially final-year and pre-final-year students, are encouraged to attend these sessions. Faculty members are also requested to motivate students to participate actively. Attendance is compulsory for registered placement students.

Dr. V. B. Mamlayya
Placement Officer & Organizing Secretary
Dahiwadi College, Dahiwadi



PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

(5)



Estd. 1965

Principal

Dr. Helkar S.D.

M.Sc., Ph.D.

"Education through self-help is our motto" KARMVEER

Shiksan Sansths's

Dahiwadi College Dahiwadi

Tal. Man, Dist. Satara & 415508

(Arts, Science, Commerce & H.S.C. Vocational)

Affiliated to Shivaji University, Kolhapur

NAAC Re-Accredited at 'A++' grade (CGPA 3.60)

Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil D.Litt

Rayat



Office 02165&220231

Residence 02165&220328

Fax 02165&220231

E-mail : dcdprincipal@gmail.com

Web : www.dahiwadicollege.in J 21.06.001 HSC Voc. 21.06.901

Ref No: 5090/2025-26

Date : 04/03/2026

To,

Mr. Paresh Yadav,

Skill coach.

Subject: Invitation to Participate in Campus one day workshop at Dahiwadi College Dahiwadi

Dear Sir,

We are pleased to invite your esteemed organization to participate in our upcoming Campus one-day workshop on soft skills- basic interview skills for freshers, scheduled for 04/03/2026, at Dahiwadi College Dahiwadi. We would be honoured to host you and offer our talented students the opportunity to be considered for roles within your company.

At Dahiwadi College Dahiwadi, we pride ourselves on nurturing industry-ready professionals through rigorous academic training, hands-on experience, and a strong emphasis on holistic development. Our current batch includes graduates from diverse disciplines such as [Science, Commerce and Arts], equipped with the skills and enthusiasm to contribute meaningfully to your team.

We believe this workshop will serve as a mutually beneficial platform for both your recruitment goals and our students' career aspirations.

We look forward to your participation and to building a fruitful association.

Received
[Signature]



[Signature]
PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

(6)

 Estd. 1965 Principal Dr. Helkar S.D. M.Sc., Ph.D.	"Education through self-help is our motto" KARMVEER Shiksan Sansths's Dahiwadi College Dahiwadi Tal. Man, Dist. Satara & 415508 (Arts, Science, Commerce & H.S.C. Vocational) Affiliated to Shivaji University, Kolhapur NAAC Re-Accredited at 'A++' grade (CGPA 3.60) Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil D.Litt	 Office 02165&220231 Residence 02165&220328 Fax 02165&220231
E-mail : dcdprincipal@gmail.com Web : www.dahiwadicollege.in J 21.06.001 HSC Voc. 21.06.901		
Ref No : <i>by hand</i> Date : <i>24/03/2026</i>		

To,
Mr. Paresh Yadav,
Skill coach.

Subject: Heartfelt Thanks for Your Participation in Our workshop

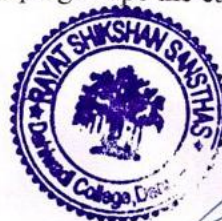
Dear Sir,

On behalf of Placement cell, Dahiwadi College Dahiwadi, I extend our sincere appreciation for your valuable participation in our one day workshop held on 04/03/2026.

Your presence and engagement in the recruitment process provided our students with an incredible opportunity to showcase their potential. We are truly grateful for the time and effort your team invested in interacting with our students, conducting assessments, and providing constructive feedback.

We are delighted to have had the chance to collaborate with your esteemed organization and are confident that your selected candidates will bring great value to your team. We look forward to receiving feedback from your end and hope to strengthen this partnership in the years to come.

Once again, thank you for your support and for helping shape the careers of our students.



[Signature]
PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

Rayat Shikshan Sanstha's

Dahiwadi College Dahiwadi

NAAC Accredited with 'A++' Grade (CGPA 3.60)

DEPARTMENT OF COMMERCE & MANAGEMENT, PLACEMENT CELL

& IQAC

Jointly Organize

PM-USHA Sponsored

One Day Workshop

on

Soft Skills - Basic Interview Skills for Freshers

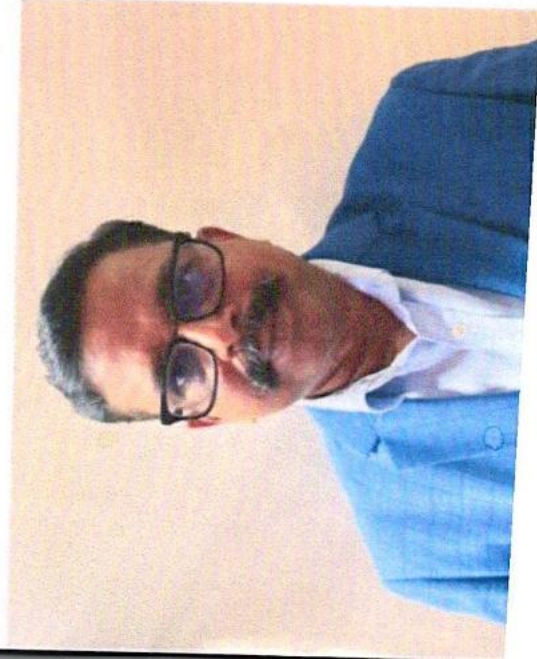
Session I

Paresh Yadav

"Soft Skills - Basic

Interview Skills for

Freshers"



I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara



Placement Cell & Department of Physics & Department of Commerce

(Under PM-USHA Scheme)

organizes

One Day Workshop on Soft Skills-Basic Interview Skills for Freshers

IT Career Guidance & Pre-Placement Preparation

Dated on: 04/03/2026

(Venue: C5 and A21—Multimedia Hall, Time: 09.00 am)

Time	Activity	Details /Person in-charge
09.00 am	Welcome and Theme of Program	Dr. Vijyalaxmi Mamlayya Placement Officer
09.05 am	Introduction of Guest	Dr. Parvin. A. Shaikh Assistant Professor, Department of Physics
09.10 am	Felicitation of Guest & Dignitaries	Dr. Sunil. D .Helkar- Principal, Dahiwadi College, Dahiwadi
9.15 am-10.30 am	Session I	Topic-Soft Skills-Basic Interview Skills for Freshers Speaker Name-Mr.Paresh Yadav
10.30 am - 12.00 noon	Session II	Topic- IT Career Guidance & Pre-Placement preparation Speaker Name- Mr.Vikas Raskar
12:00 noon	Question and Answer Session	Audience and Guest
12:10 pm	Address by President	Dr. Sunil. D .Helkar- Principal, Dahiwadi College, Dahiwadi
12.20 pm-12.30 pm	Vote of Thanks	Mr.S.K.Gaikwad





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Dahiwadi College Dahiwadi

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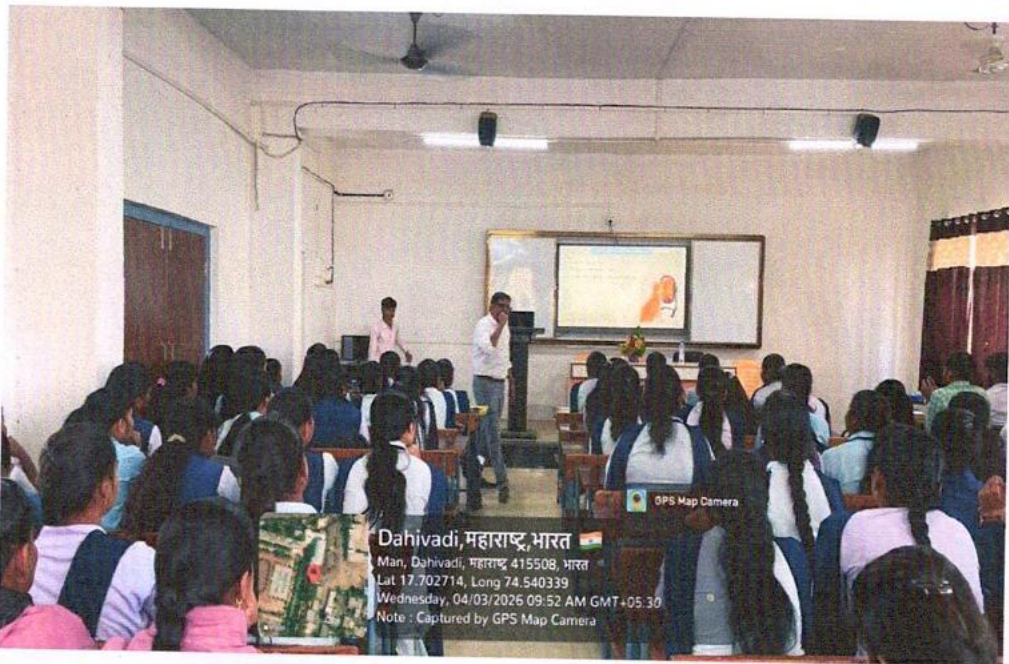
15

Report of Activity

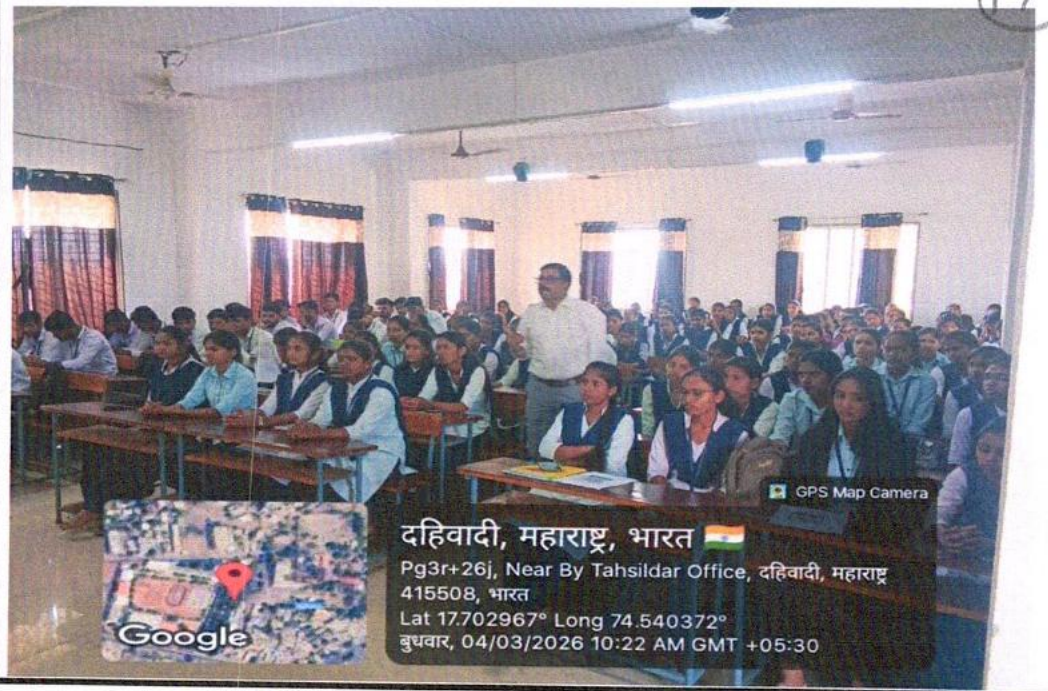
1	Title of Activity	Soft Skills- Basic interview skills for freshers
2	Organizers of Activity	Department of Commerce & Management, Placemnet cell and IQAC
3	Date and Time	Wednesday, 4 th March 2026, 10:30 am to 5:00 pm
4	Activity Org. Under	PM-USHA Scheme
5	ICT Tool Used	PPT, Google meet
6	Objectives	➤ To develop effective verbal and non-verbal communication skills required during interviews. ➤ To build confidence and reduce anxiety among freshers while facing interviews. ➤ To familiarize students with common interview questions and appropriate response techniques. ➤ To enhance self-presentation skills, including body language, grooming, and etiquette. ➤ To improve listening skills and the ability to understand interviewer expectations. ➤ To develop problem-solving and critical thinking abilities for situational questions. ➤ To train students in structuring answers using techniques such as STAR (Situation, Task, Action, and Result). ➤ To provide awareness about different types of interviews (HR, technical, group discussion, etc.). ➤ To inculcate professionalism, punctuality, and ethical behavior during the interview process. ➤ To prepare students for virtual/online interviews and digital communication platforms.
7	Outcomes	➤ Students demonstrate improved confidence while attending interviews. ➤ Students communicate effectively with clarity, coherence, and professionalism. ➤ Students respond appropriately to common interview questions using structured techniques (e.g., STAR method). ➤ Students exhibit proper body language, grooming, and interview etiquette. ➤ Students understand different interview formats and adapt their approach accordingly. ➤ Students display enhanced listening and comprehension skills during interactions. ➤ Students apply critical thinking and problem-solving skills in situational and behavioral questions. ➤ Students perform effectively in mock and real interview scenarios. ➤ Students demonstrate awareness of professional ethics and workplace expectations. ➤ Students handle online/virtual interviews confidently using appropriate digital tools.

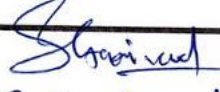
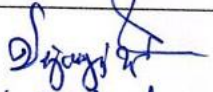
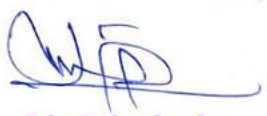


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8	Description of Activity	Department of Commerce & Management, Placement cell and IQAC one day workshop on Soft Skills- Basic interview skills for freshers. (16) This workshop aims to provide participants with a comprehensive understanding of the patent system in India, its legal framework, and how it plays a crucial role in fostering innovation and protecting intellectual creations. The workshop is designed for innovators, entrepreneurs, researchers, legal professionals, and anyone interested in understanding how to safeguard their inventions through patents. The Welcome address of inaugural function was delivered by Mr. S. M. Rokade. Dr. A.N. Dadas motivated all participants by his encoring talk. I/C Principal Prof. Dr. S. M. Khetre gave his Presidential remarks and lastly Vote of thanks was proposed by A.H. Shingade. The resource person for session-I was Miss. Nilita Kumari Assistant Controller of Patents and Designs. She deliver his talk on Indian patents and filing of the same in details via google meet. The students get interact with the madam. The session was chaired Mr. P. J. Unde shared closing remarks for this session. Dr. S. S. Didwagh proposed vote of thanks of this session. The Dr. Bharat B. Ballal from Dr. Patangrao Kadam Mhavidyalai Sangli was the resource person for session two. The session was chaired by Mr. D. D. Anuse. The Dr. Bharat B. Ballal focused on the drafting of Indian patents. He also discuss the process of commercialization of patents. Hardals and cure during commercialization of patents. The chair offered his closing remarks for this session. Vote of thanks was proposed by Mrs. A. A. Chorumale. All Departmental Faculties of Science were present for the workshop.
9	No. of Beneficiary	Students Participants: 157 and Faculty participants: 32
10	Geo Tagged Photos	 Dahivadi, महाराष्ट्र, भारत Man, Dahivadi, महाराष्ट्र 415508, भारत Lat 17.702714, Long 74.540339 Wednesday, 04/03/2026 09:52 AM GMT+05:30 Note : Captured by GPS Map Camera





10	Name and Sign of Coordinator	 (Dr. P. A. Shetty)	Name and Sign of Convener	 (Mr. S. Gaikwad)
11	Name and Sign of Organizing Secretary	 (Dr. V. B. Mamlayga)	Sign of IQAC Coordinator	
13	College Seal		Signature of I/C Principal	 I/c Principal Dahiwardi College Dahiwardi Tal. Man, Dist. Satara



Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi

Tal-Man, Dist. Satara-415508

(NAAC 'A++' Grade with CGPA 3.60)

Pradhan Mantri Uchchatar Shiksha Abhiyan (PM-USHA)

Career Counselling and Placement Cell

Attendance Sheet

Name of Activity: Basic Interview Skills for Freshers

Date and time: 04.03.2026, 9.30 a.m

Venue: A-21 Hall

Sr. No.	Name of Student	Class	Contact No.	Signature
1]	Suryawanshi Akshay	T.Y. B.com	8149518422	<u>Suryawanshi</u>
2]	Jadhav Dhruv	T.Y. B.com	8237921510	<u>Dhruv</u>
3]	Bhosale Rohit	F.Y. B.com	7276331909	<u>Bhosale</u>
4]	Jogdale Mayur	T.Y. B.com	8275478982	<u>Jogdale</u>
5]	Virkar Pratik	T.Y. B.com	9594016953	<u>Pratik</u>
6]	Sajagane Sameer	B.com III	9156808597	<u>Sameer</u>
7]	Siddhant Mone	BCA - III	8003199797	<u>Siddhant</u>
8]	Aditya Jomdar	BCA - III	7058100493	<u>Jomdar</u>
9]	Pratik Vaidam	BCA - III	8378941341	<u>Pratik</u>
10]	Gujale Krushna	T.Y. B.com	7387007121	<u>Krushna</u>



11	Bhosale Pratik	T.Y. B.com	9049102280	Bhosale
12	Katkar Sonket	T.Y. B.com	9503633490	Katkar
13	Pant Rant Rohan	T.Y. B.com	9503633490	Pant
14	Bhosale Prasad	T.Y. BCA	8799835792	Bhosale
15	Mulani Reeshid	T.Y. BCA	9172176528	Mulani
16	Pawar Pradip	T.Y. BCA	9356524420	Pawar
17	Kharat Karthik	T.Y. B.com	8180858307	Kharat
18	Katkar Omkar	T.Y. B.com	7709611974	Katkar
19	Shinde Rohan Gopinath	T.Y. B.com	9371493557	Shinde
20	Devkar Omkar Rajesh	T.Y. B.com	9763660342	Devkar
21	Pol Shreya Vinod	BCA - III	9137098754	Shreya
22	Katkar Khushi Mahadev	BCA - III	8010660152	Katkar
23	Malavade Pragati Dadasa	BCA - III	8468849001	Malavade
24	Pol Sakshi Laxman	BCA - III	9561553091	Pol
25	Bhosale Sanika Ramchandra	BCA - III	9209505399	Bhosale
26	Jewale Pranali Uttam	BCA - III	8857037492	Jewale
27	Sutar Suhani	BCA - III	8767991905	Sutar
28	Dange Uma	B.Com III	9422008864	Dange
29	Godase Vaishnavi Tukaram	B.Com III	9028440398	Godase
30	Salunkhe Mayuri Namdev	BCA - III	7219575690	Salunkhe
31	Kumbhar Shweta Hanamant	BCA - III	7219201653	Kumbhar
32	Kazi Anam Farukh	BCA - III	7410552628	Kazi
33	Dhage Nilam Sayaji	BCA - III	9146518026	Dhage
34	Ghadage Vaishnavi Satish	B.Com III	8421362293	Ghadage
35	Kale Ankita Rajendra	B.Com III	7276396022	Kale
36	Vasav Gayatri Ganapati	B.Com III	8983593630	Vasav
37	Ghanwat Shivani Sanjay	B.Com III	9637980315	Ghanwat
38	Shingade Nikita Dasha	BCA - III	8625835281	Shingade
39	Shingade Shreya Vijay	BCA - III	8605594381	Shingade



40	Babbar Tanuja Tanaji	BCA - III	8087250047	<u>Tanu</u>
41	Gade Roshni Ankush	B.com - III	8999342965	<u>Agade</u>
42	Zimal Ankita Ashok	BCA - III	9309232520	<u>Zimal</u>
43	Bhosale Bhagyashree Sayaji	B.com - III	8668618827	<u>Bhagyashree</u>
44	Bhosale Akshada Anand	B.com III	7249061358	<u>Bhosale</u>
45	Katte Mrunali Nitin	BM III	9370385110	<u>mkatte</u>
46	Pol Jayusha Santosh	B.CA (III)	9921322873	<u>JSP</u>
47	Tadakhe Rutuja Vijay	B.com III	9096994839	<u>Rutuja</u>
48	Khandare Pramila Chhagan	BCA - III	8850119946	<u>PK</u>
49	Jadhav Sakshi Somnath	B.M III	8421826774	<u>Jadhav</u>
50	Rampse Avantika Abhijit	B.Com III	7420834681	<u>Rampse</u>
51	Gulande Armuta Mohan	B.com III	775973421	<u>AG</u>
52	Shingade Payal Nana	B.com III	9284893792	<u>Payal</u>
53	Jadhav Pranali Dattatray	B.C.A III	9075471156	<u>Jadhav</u>
54	Pawar Sakshi Sabhaji	B.C.A III	8080579265	<u>Pawar</u>
55	Kadare Sakshi Somnath	B.com III	9028213577	<u>Kadare</u>
56	Nimbalkar ^{Nandkumar} pratiksha madh	B.com III	9356836355	<u>P.N.N</u>
57	Palsande Riya Santosh	B.M.III	9309085211	<u>Riya</u>
58	Jamdade Shivani Nandk	BCA - III	8830549084	<u>Jamdade</u>
59	Phadatore Sanika Dilip	BCA - III	9326521112	<u>S.D. Phadatore</u>
60	Jadhav Apurva sunil	B.com - III	9766906208	<u>Jadhav</u>
61	Pawar Siddhi Chhagan	BM - III	9156258733	<u>Pawar</u>
62	Khandare Priti Ravindra	B.com III	9552716753	<u>Khandare</u>
63	Jadhav Tanuja Balu	B.com III	8149074055	<u>Jadhav</u>
64	Mulik Akshada Dilip	B.M III	9175535017	<u>Amulika</u>
65	Gawant Dhanashri Hindurao	B.com III	7666481375	<u>Gawant</u>
66	Sawant Shruti Rajendra	BCA III	9373936053	<u>Sawant</u>
67	Kate Akanksha	BCA III	7822097096	<u>Kate</u>



68	Sawant Atati Maruti	B.Com.III	7387236152	<u>Sawant</u>
69	Kate Sunita Tarachand	B.Com.III	9730717710	<u>J+K</u>
70	Pawar Nikita Pandurang	B.Com.III	9172881467	<u>N.P. Pawar</u>
71	Shembade Dhanaashri Sunil	B.Com.III	9021513036	<u>D.S. Shembade</u>
72	Kodam Minalkshi Jalinder	B.M.III	7385346149	<u>MK</u>
73	Shembade Rani Shahaji	B.Com.III	7385895416	<u>RSS</u>
74	Khazat Nihatika Sanjay	BCA.III	9145760397	<u>Khazat</u>
75	Sule Akanksha Jayprakash	BCA-III	8482879563	<u>Sule</u>
76	Mane Sujata Vinayak	B.Com.III	6352498517	<u>Mane</u>
77	Kale Snehal Sachin	B.M.-III	7410700926	<u>Kale</u>
78	Ingale Prachiti Kailas	B.Com.-III	8149462605	<u>Ingale</u>
79	Chavan Trunali Sanjay	B.Com.III	9096392578	<u>Chavan</u>
80	Saste Shubhangi Vibh	BCA.III	9175723758	<u>Saste</u>
81	Jagdale Neha Anandasa	BCA-III	8623875763	<u>N.A. Jagdale</u>
82	Sabare Adib Prakash	BCA-III	7058387832	<u>Sabare</u>
83	Deokar Disha Arjun	B.Com.III	9096531472	<u>Deokar</u>
84	Kudale Priyasantosh	BCA-III	9975297087	<u>P.Kudale</u>
85	Jagdale Shivani	B.M.-III	8857889125	<u>Jagdale</u>
86	Deokar Rajshavi	B.Com.III	7420959019	<u>Deokar</u>
87	Kadam Ashwini Dhondiram	B.M.III	9028282348	<u>K</u>
88	Ingale Shradha Rahul	B.Com.III	8698094114	<u>S. Ingale</u>
89	Kosade Chaitali Chandrakant	B.Com.III	9209148417	<u>Kosade</u>
90	Gade Nilam Vitthal	B.M.III	9356531082	<u>NUGade</u>
91	Saste Asmita Santosh	B.Com.III	7262867785	<u>Saste</u>
92	Wagh Shivani Prakash	BCA-III	8767345328	<u>Shivani</u>
93	Dalavi Tanuja Pandurang	BCA-III	9921332894	<u>Dalavi</u>
94	Jadhav Panchshila Prabhakar	B.M.III	8329942120	<u>P. Jadhav</u>
95	Potekar Payal Satyajeet	BCA-III	8468912570	<u>P.S. Potekar</u>



96.	Banduke Sanika Anil	Ty. B.M.	9561077311	<u>Banduke.</u>
97	Pol Rutuja santosh	Ty BCA	9156236176	<u>P8ka</u>
98	Jagedale Biyantra	Ty. B.Com	8652260917	<u>Jagedale.P.V.</u>
99	Pawar Rajashivishwas	T.Y. B.com	8999578886	<u>Pawar</u>



Dr. V. B. Mamlayya
Placement Officer & Organizing Secretary
Dahiwadi College, Dahiwadi




I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara



Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi
Tal-Man, Dist-Satara-415311



Pradhan Mantri Uchchatar Shiksha Abhiyan (PM-USHA)

DETAILS OF THE RESOURCE PERSON

Sr. No.	Name of the resource person	Designation	Affiliation	Bank account details	Honorarium	TA	Remuneration (Rs.)
1	Mr. Paresh Yadav	Skill Coach	PRS, Pune	Bank name: ICICI Bank Branch:Prabhadevi Mumbai Address: Mumbai Account No.: 005701527660 IFSC code: ICICI0000057	2500	2000	4500

Signature
Convener/Organizing Secretary

Signature
IQAC Coordinator



Principal
Dahiwadi College Dahiwadi

I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara



Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi

Tal-Man, Dist-Satara-415311



Pradhan Mantri Uchchatar Shiksha Abhiyan (PM-USHA)

Expenditure Summary

Name of Activity: Seminar on "Soft Skills: Basic Interview Skills for Freshers"

Name of Soft Component: Placement and Career oriented programmes (soft component no. 15)

Date: 04/03/2026

Sr. No.	Particulars	Bill No.	Amount
1	Honorarium for resource person- Mr. Paresh Sadashiv Yadav	Voucher	2500/-
2	TA for resource person- Mr. Paresh Sadashiv Yadav	Voucher	2000/-
3	Local hospitality a) Tea & breakfast (Vijayalaxmi Balbhim Mamlayya paid bill against Zumbad Family Resto) b) Lunch (Vijayalaxmi Balbhim Mamlayya paid bill against Zumbad Family Resto)	Voucher Bill no.1855 Bill no. 1856	300/-
4	Contingency (Vijayalaxmi Balbhim Mamlayya paid bill against Rupali xerox and general store)	Voucher Bill no. 392	200/-
		Total Amount	5000/-

Signature of organizing secretary



I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara

खाते

खर्चाची पावती

व्हौचर नं.

दिनांक : ०४/०३/२०२६



मा. प्राचार्य,

दहिवडी कॉलेज, दहिवडी

पावती लिहून देणार परेश सदाशिव यादव

रा. मंगरपट्टा सिटी, टंडासर, पुणे

पावती लिहून देतो की, खालील तपशीलाप्रमाणे आज रोजी मला पैसे मिळाले. तक्रार नाही.

तपशील	रुपये	पैसे
PM- USHA योजनेमध्ये Component- १५ अंतर्गत दि. ०४/०३/२६ रोजी Placement Career Counselling Program, I.A.C. आणि कामर्स या विभागाच्या वतीने आयोजित "Soft Skills :- Basic Interview Skills for Freshers" या एक दिवसीय व्याख्याने कार्यक्रमांमध्ये Resource person म्हणून उपस्थित राहिल्याचे मानधन मिळाले.	2500/-	0/-
TOTAL session : १ x २५००/- २५००/-		
एकूण (अक्षरी व अंकी) रुपये अर्ग्य हजार रुपये फक्त	2500/-	

वरीलप्रमाणे रक्कम अदा करून ही पावती रद्द केली.

दिनांक : ०४/०३/२०२६

विभाग प्रमुख

अकौंटंट

मुख्यलिपीक

सुपरिटेण्डेंट

पैसे घेणाराची सही



Estd. 1965

Principal

Dr. Helkar S.D.

M.Sc., Ph.D.

"Education through self-help is our motto" KARMVEER
Shiksan Sansths's

Dahiwadi College Dahiwadi

Tal. Man, Dist. Satara & 415508

(Arts, Science, Commerce & H.S.C. Vocational)

Affiliated to Shivaji University, Kolhapur

NAAC Re-Accredited at 'A++' grade (CGPA 3.60)

Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil D.Litt

Rayat



Office 02165&220231

Residence 02165&220328

Fax 02165&220231

E-mail : dcprincipal@gmail.com

Web : www.dahiwadicollege.in J 21.06.001 HSC Voc. 21.06.901

Ref No : 5090/2025-26

Date : 04/03/2026

To,

Mr. Paresh Yadav,

Skill coach.

Subject: Invitation to Participate in Campus one day workshop at Dahiwadi College Dahiwadi

Dear Sir,

We are pleased to invite your esteemed organization to participate in our upcoming Campus one-day workshop on soft skills- basic interview skills for freshers, scheduled for 04/03/2026, at Dahiwadi College Dahiwadi. We would be honoured to host you and offer our talented students the opportunity to be considered for roles within your company.

At Dahiwadi College Dahiwadi, we pride ourselves on nurturing industry-ready professionals through rigorous academic training, hands-on experience, and a strong emphasis on holistic development. Our current batch includes graduates from diverse disciplines such as [Science, Commerce and Arts], equipped with the skills and enthusiasm to contribute meaningfully to your team.

We believe this workshop will serve as a mutually beneficial platform for both your recruitment goals and our students' career aspirations.

We look forward to your participation and to building a fruitful association.

Received
[Signature]



[Signature]
PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

 Estd. 1965 Principal Dr. Helkar S.D. M.Sc., Ph.D.	"Education through self-help is our motto" KARMVEER Shikshan Sanstha's Dahiwadi College Dahiwadi Tal. Man, Dist. Satara & 415508 (Arts, Science, Commerce & H.S.C. Vocational) Affiliated to Shivaji University, Kolhapur NAAC Re-Accredited at 'A++' grade (CGPA 3.60) Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil D.Litt	 Office 02165&220231 Residence 02165&220328 Fax 02165&220231
E-mail : dcdprincipal@gmail.com Web : www.dahiwadicollege.in J 21.06.001 HSC Voc. 21.06.901		
Ref No : <i>by hand</i> Date : <i>24/03/2026</i>		

To,
Mr. Paresh Yadav,
Skill coach.

Subject: Heartfelt Thanks for Your Participation in Our workshop

Dear Sir,

On behalf of Placement cell, Dahiwadi College Dahiwadi, I extend our sincere appreciation for your valuable participation in our one day workshop held on 04/03/2026.

Your presence and engagement in the recruitment process provided our students with an incredible opportunity to showcase their potential. We are truly grateful for the time and effort your team invested in interacting with our students, conducting assessments, and providing constructive feedback.

We are delighted to have had the chance to collaborate with your esteemed organization and are confident that your selected candidates will bring great value to your team. We look forward to receiving feedback from your end and hope to strengthen this partnership in the years to come.

Once again, thank you for your support and for helping shape the careers of our students.



[Signature]
PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

खाते

खर्चाची पावती

व्हौचर नं.

दिनांक : ०४/०३/२०२६



मा. प्राचार्य,

दहिवडी कॉलेज, दहिवडी

पावती लिहून देणार

पेरश सवाशीव यादव

रा. तळेगाव एम.आय.डी.सी.

पावती लिहून देतो की, खालील तपशीलाप्रमाणे आज रोजी मला पैसे मिळाले. तक्रार नाही.

तपशील	रुपये	पैसे
PM-USHA अंतर्गत दि. ०४/०३/२०२६ रोजी Placement Career Oriented Programs व Q&A विभागाच्या वतीने Skill Skills - Basic Interview Skills for Freshers एवढीसीय व्याख्यान कार्यक्रमासाठी Resource Person म्हणून स्वतःची गाडी कु. म्हा. ५४४५१ ने प्रवास केव्याचे भांड रोख मिळाले	२०० X १०/-	००
मिश ते दहिवडी येणे-जाणे २०० X १० = २०००/-		
एकूण (अक्षरी व अंकी) रुपये दोन हजार रुपये फक्त	२०००/-	००

वरीलप्रमाणे रकम अदा करून ही पावती रद्द केली.

दिनांक : ०४/०३/२०२६

विभाग प्रमुख

अकौंटंट

मुख्यलिपीक

सुपरिटेण्डेंट

पैसे घेणाराची सही

Principal
Jantwadi College Jantwadi
Man, Dist - Warananagar

25

#16A 4186578

Registered Number
Registration Date
Reg. Owner's Name

MH14FX1891

17-Dec-2016

PARESH SADASHIV YADAV

Son/Wife/Daughter of
Address

SADASHIV YADAV

Address (Permanent)

PLOT NO-02 AMBI TALEGAON MIDC ROAD
AMBI VILLAGE TALEGAON DABHADE
PUNE - 411001

Maker's Name

PLOT NO-02 AMBI TALEGAON MIDC ROAD
AMBI VILLAGE TALEGAON DABHADE
PUNE - 411001

Class of Vehicle

GENMIL GENERAL MOTORS IND LTD

Maker's Class

LMV

Wheel-base (mm)

CHEVROLET CRUZE VCDILTZ

Mon. & Year of Mfg.

11/2015

Motor Vehicle is

NEW

Vehicle Description/

Type of Body

SALOON

Original Date of Reg.

17-Dec-2016

Certificate Valid Upto

18-Dec-2031

Owner Serial No.

Specimen Signature of Registered owner

(Certificate of Registration valid only if signed by Registered Owner)

FORM 23 (See Rule 48)

CERTIFICATE OF REGISTRATION MAHARASHTRA STATE, INDIA

Chassis Number

MA6JADDDGFH000882

Engine Number

Z2D1180490000

Unladen Weight (Kg.)

1540

Gross Vehicle Weight (Kg.)

1915

Colour

WHITE

Fuel Used

DIESEL

Cubic Capacity

1818 CC

Horse Power (B.H.P.)

Number of Cylinders

4

Seating Capacity

(Including Driver)

Passenger
Person

Axle	Number of Tyres	Tyre Description	Registered Axle Weight (Kg.)
Front			
Rear			
Tandem			
Other			

Additional Trailer Particulars

Front			
Rear			
Tandem			
Other			

Type of Body

Unladen Weight (Kg.)

NEW REG

Subject to HPA/HYP/Lease Agreement with

HDFC BANK LTD
PUNE, PUNE.

Specimen Signature of Financier

The Certificate is renewed

One Time Tax Paid Rs.209804/- VIDE Receipt No. JC4334

Dated: 14-Dec-2016

Date: 24-Jan-2017

Signature of Registering Authority
(P.T.O.)

खर्चाची पावती

खाते

व्हौचर नं.

दिनांक ०८ / ०३ / २०२६



मा. प्राचार्य,

दहिवडी कॉलेज, दहिवडी

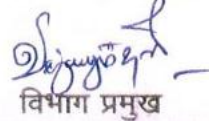
पावती लिहून देणार डॉ. विजया लक्ष्मी वलभीम ममलखा रा. दाटिवडी

पावती लिहून देतो की, खालील तपशीलाप्रमाणे आज रोजी मला पैसे मिळाले. तक्रार नाही.

तपशील	रुपये	पैसे
PM-WSHA योजने अंतर्गत (Soft component-94) दि. ०४/०३/२६		
Placement Career Oriented Programme, Physics व IQAC	३००/-	०८
या विभागाचे वनीने आयोजित "Soft skills- Basic Interview Skills for Freshers" by Pooch Yadav या एक दिवसीय व्याख्यान कार्यक्रमाला Resource Person याच नाशना व जेवण याचे बिल आवाकिले.		
नाशना व जेवण खर्च = ४००/-		
एकूण (अक्षरी व अंकी) रुपये तिनशे रुपये फक्त	३००/-	०८

वरीलप्रमाणे रक्कम अदा करून ही पावती रद्द केली.

दिनांक ०४ / ०३ / २०२६


विभाग प्रमुख

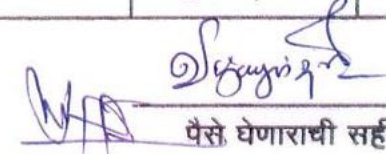
अकौंटंट

मुख्यलिपीक

सुपरिटेण्डेंट

Dahiwardi College Dahiwardi

Tal. Man, Dist. Satara


पैसे घेणाराची सही

I/c Principal

३५

॥ श्री ॥

वहेज / नॉनवहेज

झुंबड फॅमिली रेस्टो

डंगोर पेट्रोल पंप शेजारी, दहिवडी

फोन नं. ८९५६३७०३६९

1855

दि. ०५/०३/२०२८

न.प्र.प्रमाण दहिवडी, मा.प्र.प्रमाण

पदार्थाचे नाव	मात्रा	रक्कम
नाष्ट		
मोहे -	०२	५०/-
कॉफी -	०२	५०/-
माह्य कॉफी -	०१	२०/-
 I/c Principal Dahiwadi College Dahiwadi Tal. Man, Dist. Satara		एकूण 100/-

Visit Again !
आभारी आहोत !

झुंबड फुड कॉर्ट
दहिवडी मॅनेजर

मो.न.9145000304

॥ श्री ॥

वहेज / नॉनवहेज

झुंबड फॅमिली रेस्टो

डंगोर पेट्रोल पंप शेजारी, दहिवडी

मो. नं. ८९५६३७०३६९

नं. 1856

प्रा. दहिवडी कॉलेज, दहिवडी

दि. ०४/०३/२०२४

पदार्थाचे नाव	नग	रकम
जेवण	०२	180/-
पाणी पॉल	०१	20/-
 I/c Principal Dahiwadi College Dahiwadi al. Man, Dist. Satara		
एकूण		200/-

Visit Again !
आभारी आहोत !

झुंबड फूड कोर
दहिवडी

८९५६३७०३६९

खर्चाची पावती

खाते _____

व्हौचर नं. _____

दिनांक : 03 / 03 / 2024



मा. प्राचार्य,
दहिबडी कॉलेज, दहिबडी

पावती लिहून देणार अ. विजयावदनी बलश्रीम ममलख्य। रा. दहिबडी

पावती लिहून देतो की, खालील तपशीलाप्रमाणे आज रोजी मला पैसे मिळाले. तक्रार नाही.

तपशील	रुपये	पैसे
PM-USHA योजने अंतर्गत (soft component-94) दि. 03/03/24		
Placement Career Oriented Programme, Physics & JGAC मी	200/-	50
विभागाध्यक्षी वार्तने आयोजित "Soft Skills - Basic Interview		
Skills for freshers" by Mr. Parash Yachan मी एक दिवसीय		
माध्यम व कार्यक्रमाचे Contingency (अ-4 जर मी व मार्कर घेतले		
व व्याय विनम्रता केले.		
a) A-4 size print pages मी = 900/-		
b) मार्कर 4 व = 900/-		
एकूण (अक्षरी व अंकी) रुपये दोनशे २५५ फक्त	200/-	00

वरीलप्रमाणे रक्कम अदा करून ही पावती रद्द केली.

दिनांक 03 / 03 / 2024

विभाग प्रमुख

अकौंटंट

मुख्यलिपीक

सुपरिटेण्डेंट

I/c Principal

Dahiwadi College Dahiwadi

Tal. Man, Dist. Satara

पैसे घेणाराची सही

23

(39)

॥ श्री राजानन प्रसन्न ॥

कॅश/क्रेडिट मेमो

रूपाली इरोक्स & जनरल स्टोअर्स

दहिवडी ता.माण, जि.सातारा

पा.नं- 392

दि. 03/03/2025

श्री. मा. प्र. दा. दहिवडी को. प्र.
दहिवडी

अ.नं.	विवरण	नग	दर	रकम
1)	Ad साइज पेपर दिव (100 pages)	04	100/-	100/-
2)	मार्कट (कॉक)	04	25	100/-
I/c Principal Dahiwadi College Dahiwadi Tal. Man. Dist. Satara				एकूण 200/-
अक्षरी रकम दहिवडी को. प्र.				रोख/चेको.  प्रोप्रायटर

(29)



Rayat Shikshan Sanstha's

Dahiwadi College Dahiwadi

Tal-Man, Dist. Satara-415508

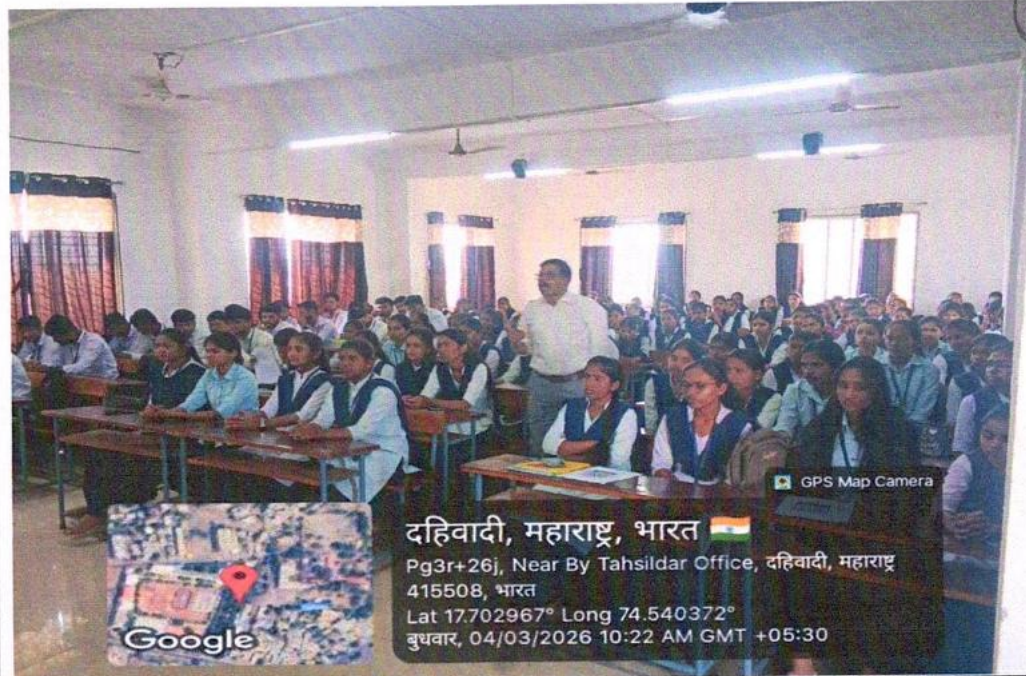
(NAAC 'A++' Grade with CGPA 3.60)

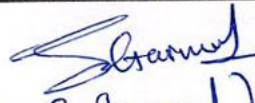
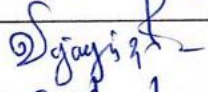


Report of Activity

1	Title of Activity	Soft Skills- Basic interview skills for freshers
2	Organizers of Activity	Department of Commerce & Management, Placemnet cell and IQAC
3	Date and Time	Wednesday, 4 th March 2026, 10:30 am to 5:00 pm
4	Activity Org. Under	PM-USHA Scheme
5	ICT Tool Used	PPT, Google meet
6	Objectives	➤ To develop effective verbal and non-verbal communication skills required during interviews. ➤ To build confidence and reduce anxiety among freshers while facing interviews. ➤ To familiarize students with common interview questions and appropriate response techniques. ➤ To enhance self-presentation skills, including body language, grooming, and etiquette. ➤ To improve listening skills and the ability to understand interviewer expectations. ➤ To develop problem-solving and critical thinking abilities for situational questions. ➤ To train students in structuring answers using techniques such as STAR (Situation, Task, Action, and Result). ➤ To provide awareness about different types of interviews (HR, technical, group discussion, etc.). ➤ To inculcate professionalism, punctuality, and ethical behavior during the interview process. ➤ To prepare students for virtual/online interviews and digital communication platforms.
7	Outcomes	➤ Students demonstrate improved confidence while attending interviews. ➤ Students communicate effectively with clarity, coherence, and professionalism. ➤ Students respond appropriately to common interview questions using structured techniques (e.g., STAR method). ➤ Students exhibit proper body language, grooming, and interview etiquette. ➤ Students understand different interview formats and adapt their approach accordingly. ➤ Students display enhanced listening and comprehension skills during interactions. ➤ Students apply critical thinking and problem-solving skills in situational and behavioral questions. ➤ Students perform effectively in mock and real interview scenarios. ➤ Students demonstrate awareness of professional ethics and workplace expectations. ➤ Students handle online/virtual interviews confidently using appropriate digital tools.

8	Description of Activity	Department of Commerce & Management, Placement cell and IQAC one day workshop on Soft Skills- Basic interview skills for freshers. (41) This workshop aims to provide participants with a comprehensive understanding of the patent system in India, its legal framework, and how it plays a crucial role in fostering innovation and protecting intellectual creations. The workshop is designed for innovators, entrepreneurs, researchers, legal professionals, and anyone interested in understanding how to safeguard their inventions through patents. The Welcome address of inaugural function was delivered by Mr. S. M. Rokade. Dr. A.N. Dadas motivated all participants by his encoring talk. I/C Principal Prof. Dr. S. M. Khetre gave his Presidential remarks and lastly Vote of thanks was proposed by A.H. Shingade. The resource person for session-I was Miss. Nilita Kumari Assistant Controller of Patents and Designs. She deliver his talk on Indian patents and filing of the same in details via google meet. The students get interact with the madam. The session was chaired Mr. P. J. Unde shared closing remarks for this session. Dr. S. S. Didwagh proposed vote of thanks of this session. The Dr. Bharat B. Ballal from Dr. Patangrao Kadam Mhavidyalai Sangli was the resource person for session two. The session was chaired by Mr. D. D. Anuse. The Dr. Bharat B. Ballal focused on the drafting of Indian patents. He also discuss the process of commercialization of patents. Hardals and cure during commercialization of patents. The chair offered his closing remarks for this session. Vote of thanks was proposed by Mrs. A. A. Chorumale. All Departmental Faculties of Science were present for the workshop.
9	No. of Beneficiary	Students Participants: 157 and Faculty participants: 32
10	Geo Tagged Photos	 Dahivadi, महाराष्ट्र, भारत Man, Dahivadi, महाराष्ट्र 415508, भारत Lat 17.702714, Long 74.540339 Wednesday, 04/03/2026 09:52 AM GMT+05:30 Note : Captured by GPS Map Camera



10	Name and Sign of Coordinator	 (Dr. P.A. Ghalkh)	Name and Sign of Convener	 (Mrs. S. Ganikwad)
11	Name and Sign of Organizing Secretary	 (Dr. V.B. Momlayya)	Sign of IQAC Coordinator	
13	College Seal		Signature of I/C Principal	 I/c Principal Dahiwadi College Dahiwadi Tal. Man, Dist. Satara



Estd. 1965

Principal

Dr. Helkar S.D.

M.Sc., Ph.D,

"Education through self-help is our motto" KARMVEER
Shiksan Sanstha's

Dahiwadi College Dahiwadi

Tal. Man, Dist. Satara & 415508

(Arts, Science, Commerce & H.S.C. Vocational)

Affiliated to Shivaji University, Kolhapur

NAAC Re-Accredited at 'A++' grade (CGPA 3.60)

Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil D.Litt

Rayat



Office 02165&220231

Residence 02165&220328

Fax 02165&220231

E-mail : dcdprincipal@gmail.comWeb : www.dahiwadicollege.in J 21.06.001 HSC Voc. 21.06.901

Date: 24/03/2026

Ref No: by hand

To,

Mr. Paresh Yadav,

Skill coach.

Subject: Heartfelt Thanks for Your Participation in Our workshop

Dear Sir,

On behalf of Placement cell, Dahiwadi College Dahiwadi, I extend our sincere appreciation for your valuable participation in our one day workshop held on 04/03/2026.

Your presence and engagement in the recruitment process provided our students with an incredible opportunity to showcase their potential. We are truly grateful for the time and effort your team invested in interacting with our students, conducting assessments, and providing constructive feedback.

We are delighted to have had the chance to collaborate with your esteemed organization and are confident that your selected candidates will bring great value to your team. We look forward to receiving feedback from your end and hope to strengthen this partnership in the years to come.

Once again, thank you for your support and for helping shape the careers of our students.



PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

33



Estd. 1965

Principal

Dr. Helkar S.D.

M.Sc., Ph.D.

"Education through self-help is our motto" KARMVEER
Shiksan Sansths'

Dahiwadi College Dahiwadi

Tal. Man, Dist. Satara & 415508

(Arts, Science, Commerce & H.S.C. Vocational)

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Web : www.dahiwadicollege.in

J 21.06.001 HSC Voc. 21.06.901

Ref No: 5090/2025-26

Date : 04/03/2026

To,

Mr. Paresh Yadav,

Skill coach.

Subject: Invitation to Participate in Campus one day workshop at Dahiwadi College Dahiwadi

Dear Sir,

We are pleased to invite your esteemed organization to participate in our upcoming Campus one-day workshop on soft skills- basic interview skills for freshers, scheduled for 04/03/2026, at Dahiwadi College Dahiwadi. We would be honoured to host you and offer our talented students the opportunity to be considered for roles within your company.

At Dahiwadi College Dahiwadi, we pride ourselves on nurturing industry-ready professionals through rigorous academic training, hands-on experience, and a strong emphasis on holistic development. Our current batch includes graduates from diverse disciplines such as [Science, Commerce and Arts], equipped with the skills and enthusiasm to contribute meaningfully to your team.

We believe this workshop will serve as a mutually beneficial platform for both your recruitment goals and our students' career aspirations.

We look forward to your participation and to building a fruitful association.

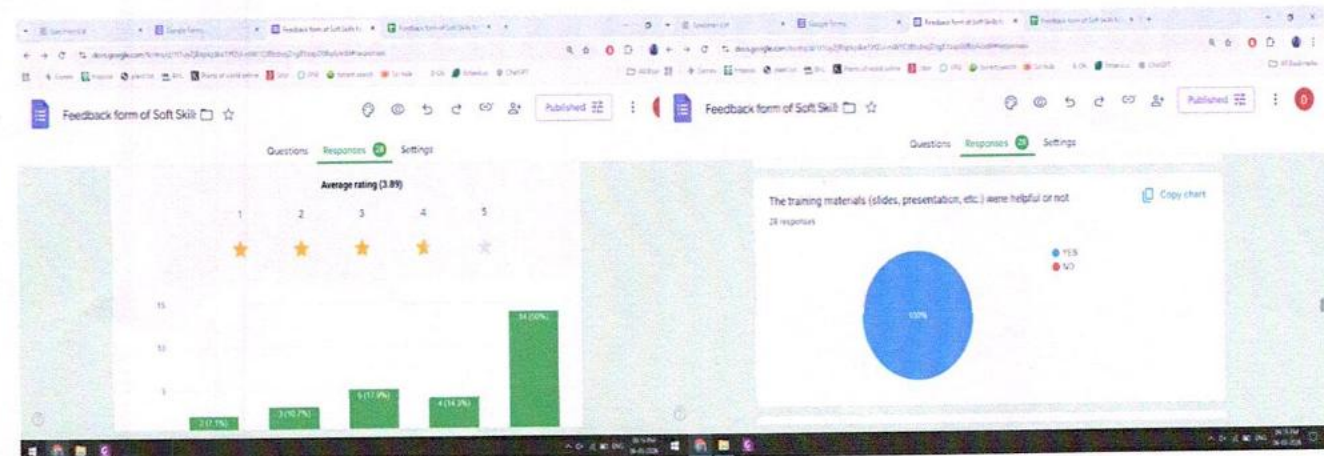
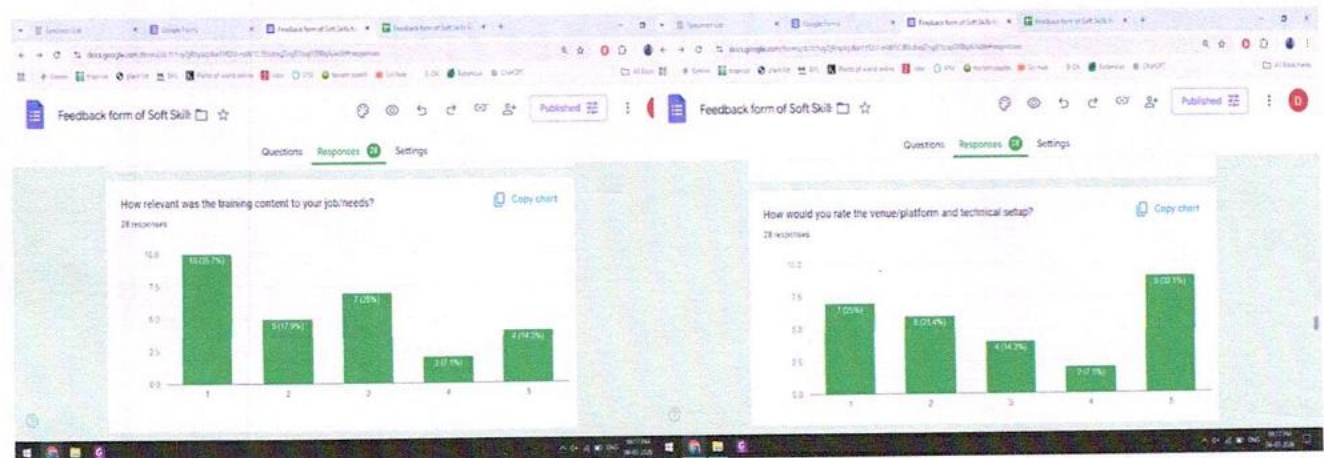
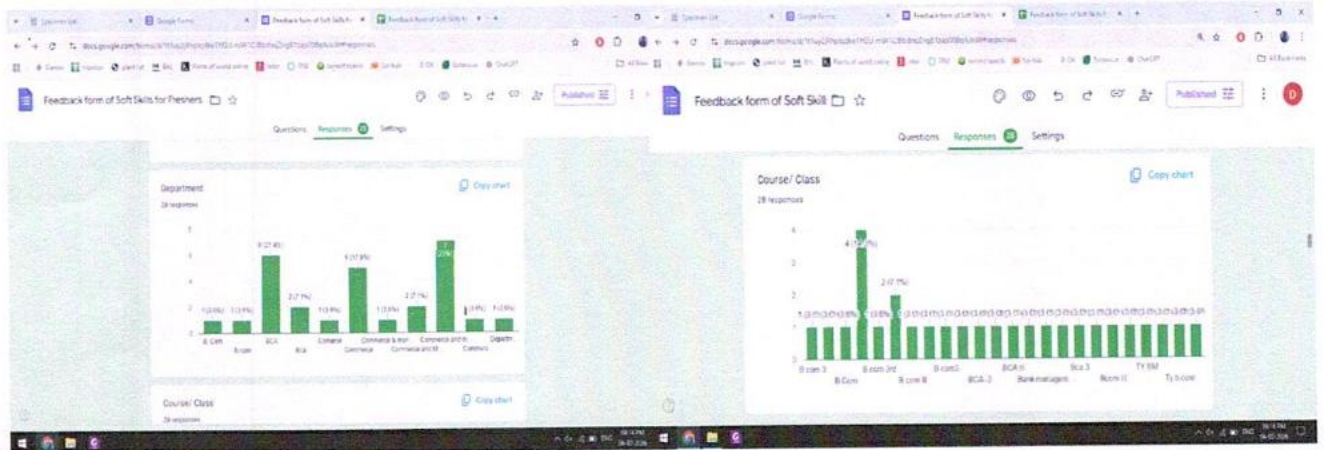
Received
[Signature]



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PRINCIPAL
DAHIWADI COLLEGE, DAHIWADI
TAL. MAN, DIST. SATARA.

**Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi
PM-USHA Sponsored
Soft Skills and basic Interview Skills for Freshers (Feedback)**

Date: 04-03-2026



Registration form QR code of activity - Soft Skills: Basic Interview Skills for freshers



Registration form QR code

Soft Skills: Basic Interview Skills for freshers





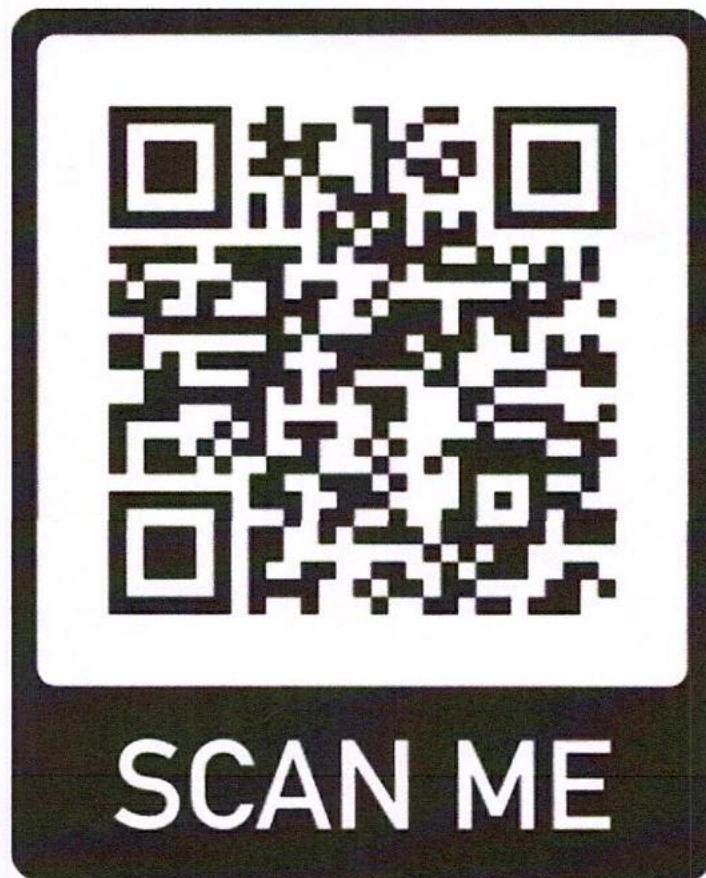
Name of activity: Soft Skills- Basic interview skills for freshers

Name of resource: Mr. Paresh Yadav

No. of beneficiaries: 99



Feedback form QR code of activity - Soft Skills: Basic Interview Skills for freshers



Feedback form QR code

Soft Skills: Basic Interview Skills for freshers



Paresh Yadav

Entrepreneur | Senior Management Professional | Business Consultant | Life & Soft Skills Coach | Management Trainer | Customer Experience Expert | Visiting Faculty

Location: Pune, India | **Email:** pareshy@gmail.com | **Phone:** 8828406209

LinkedIn Profile: www.linkedin.com/in/paresh-yadav-b441786



Profile Overview:

Paresh Yadav is a seasoned Senior management professional, Business consultant, corporate trainer, college level trainer for engineering and management students with around 30 years of cross industry experience across multiple locations in leading conglomerates. Having held leadership roles in companies like Reliance Jio, Aircel, Tata Communications, and Bharti Airtel, Paresh brings a wealth of knowledge in sales and marketing, customer service operations, entrepreneurship, enterprise business operations, business process optimization, and leadership development.

As a trainer, Paresh has successfully delivered multiple thousand hours of training to hundreds of working professionals and students. He blends his vast experience from previous senior leadership roles in customer service, sales & marketing, operations management, billing & collection, customer retention and entrepreneurship into the training programs. He has designed and delivered training programs on Sales & Marketing, Customer Service, Operations, Organizational Skills, Soft Skills, Leadership Skills, Interview Skills and Campus to Corporate training.

He continues to deliver training programs in multiple organizations like –

- Indian Oil, Tata Motors, Birla Soft, KPIT, Cognizant, Airtel, Tata Communications, VDA, American Chemical Society (ACS), Bank of Maharashtra (BoM) along with other organizations

Some of the educational institutes where he has been delivering trainings are –

- Bharti Vidyapeeth, D.Y Patil, Indira Group of Institutes, Ramchandra International Institute of Management, Mulshi Institute of Business Management, Ramdeobaba University, Sharda University, along with other institutes

His deep understanding of operational excellence and strategic management allows him to bridge the gap between theoretical concepts and practical application, helping individuals and organizations achieve measurable success.

Core Expertise:

- Leadership Development & Team Management
- Marketing Strategy
- Sales Operations
- Customer Service Operations & Optimization
- Soft Skills Training
- Telecom Operations & Regulatory Compliance
- Process Improvement & Business Efficiency



- Corporate Training & Soft Skills Development
- Customer Lifecycle Management (CLCM)
- Interview Preparation & Career Development

Professional Experience:

Entrepreneurship & Consultancy –

- PRS CyberShield Pvt Ltd | Founder | Business Operations
- CerboTech Education Pvt Ltd | Co-Founder | Business Operations
- Rahitech Solutions and Group of companies | Consultant and Mentor

Last 5 Work Experiences –

- Reliance Jio | Vice President – Head - Enterprise Business and Customer Service Operations
- Aircel Ltd | Head Customer Service Operations, Billing & Collections – Kolkata and RoB Circles
- Videocon Telecom Ltd | Dy. General Manager – Head Customer Life Cycle Management
- Tata Communications Ltd | Dy. General Manager – National Head Customer Care
- Bharti Airtel | Senior Manager – West Hub Head – Customer Care

Training Programs Delivered to Corporates and Educational Institutes:

- **Organizational Skills**
Email Etiquette, Basic MS Excel, PowerPoint Presentations, Office Communication Skills, Interpersonal Skills, Conflict, Emotional Intelligence
- **Marketing Strategy**
Defining 7Ps of a product or service, STP, Buyer's Persona, application of Maslow's Hierarchy of needs In Marketing, Product Life Cycle, Branding Strategy, Value Proposition Model, Business Model, Integrated Marketing Communication, Pricing Strategy, Product Marketing Strategy.
- **Sales Operations**
Sales Communication, Strategy for Sales in New Markets, Product Launch, Product Pitching, Channel Sales Management, Persuasion and Influence Techniques, Relationship Building, Negotiation Skills, SPIN questioning methodology, SPANCO methodology for new market
- **Customer Service Excellence**
Designing Customer Service Strategy, Improving customer interactions, complaint management, and service optimization for businesses seeking to enhance customer satisfaction and loyalty, Call Centre Operations
- **Data Analysis using MS Excel**
Converting raw excel data into meaningful analysis for better business analysis using advance excel skills, reading reports and analyzing business performances, Data Analysis and business analysis using excel.



Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi
PM-USHA Scheme
Vendor Details

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Sr. No.	Heads	Details
1	Full Name	Paresh Yadav
2	PAN Number	AASPY1702H
3	Date of Birth	13 / 05 / 1972
4	Aadhar Number	642004852260
5	GST NO	
9	Address	H 703, Cosmos, Magarpatta City, Hadapsar, Pune
	District	Pune
	State	Maharashtra
	Pin Code	411028
10	Mobile Number	8828406209
11	E-Mail	pareshy@gmmail.com
12	Bank Details	
	Bank Name	ICICI Bank
	Branch with Address	Prabhadevi, Mumbai
	A/C Number	005701527660
	IFS Code	ICIC0000057



Signature

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(25)



भारत सरकार

GOVERNMENT OF INDIA

परेश सदाशिव यादव

Paresh Sadashiv Yadav

जन्म तारीख/ DOB: 13/05/1972

पुरुष / MALE



6420 0485 2260

आधार - सामान्य माणसाचा अधिकार

(42)

26



भारतीय विशिष्ट पहचान प्राधिकरण
UNIQUE IDENTIFICATION AUTHORITY OF INDIA

पत्ता:

Address:

S/O सदाशिव बाजीराव यादव,
एच-७०३, कॉस्मोस मगरपट्टा
सिटी, हडपसर, पुणे सिटी, पुणे,
महाराष्ट्र - 411028

S/O Sadashiv Bajirao Yadav, H-
703, Cosmos Magarpatta
City, Hadapsar, Pune City, Pune,
Maharashtra - 411028

6420 0485 2260



1947
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www.uidai.gov.in



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Bengaluru-560 001

43

आयकर विभाग
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भारत सरकार
GOVT. OF INDIA

पारेश सादशिव यादव
सादशिव बाजिराव यादव

13/05/1972

Permanent Account Number
AASPY1702H

Signature



28



Prabhadevi Branch
Kala Academy, Ravindra Natya Mandir, Prabhadevi, Mumbai -400028.
RTGS / NEFT IFS Code : ICIC0000057

VALID FOR THREE MONTHS ONLY

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Or Bearer

Rupees

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A/c No.

005701527660

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WEALTH MANAGEMENT : SAVINGS ACCOUNT
Payable at par at all branches of ICICI Bank Limited in India



PARESH SADASHIV YADAV

Please sign above

⑈011744⑈ 400229013⑈ 527660⑈ 31

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**Rayat Shikshan Sanstha's
Dahiwadi College Dahiwadi
PM-USHA Sponsored
Soft Skills and basic Interview Skills for Freshers (Feedback)**

Date: 04-03-2026

Feedback form of Soft Skills for Freshers (Responses) - Excel											
FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW DESIGN											
Clipboard Font Alignment Number Styles Cells Editing											
122 X YES											
Sr. No.	Name	Email	Department	Course/Class	How relevant was the training content to your job needs?	How would you rate the trainer's knowledge of the subject?	The training materials (slides, presentation, etc.) were helpful or not	How would you rate the venue/platform and technical	What could we have done better to improve this training? इसी बराती मधे सुझा उत्तर लिहू सकता.	How would Placement (for condu works	
1	Sutar suhani satyavan	suhanisutar07@gmail.com	BCA	BCA III	2	2	YES	2	.	2	
2	Mithali Dhok	mithalidhok@gmail.com	Bca	Bca 3	5	5	YES	5	Yes	5	
3	Korade Chaitali Chandrakant	chaitalikorade141@gmail.com	Commerce	B.com 3rd year	1	1	YES	1	Yes	5	
4	Sakshi uttam javir	sakshijavir74@gmail.com	Commerce and management	B.com III	5	5	YES	4	Yes	4	
5	Sadiya samir sayyad	sayyadsadiya263@gmail.com	BCA	Final year	3	3	YES	2	.	5	
6	Satre priya pandharinath	priyasatre05@gmail.com	Commerce and management	B.com 3	3	4	YES	4	-	3	
7	Pol Rutuja Santosh	rutujapol88@gmail.com	Bca	Bca Iy	2	2	YES	5	Yes	4	
8	Banduke sanika anil	sanikabanduke079@gmail.com	Commerce and management	Bank management	1	1	YES	1	Yes	2	
9	Bhokare Amruta Anil	bhokareamruta4@gmail.com	Commerce	B.com 3	3	2	YES	1	.	3	
10	Hajare Anjali Rajaram	hajarean88@gmail.com	Commerce and management	Bank management	1	2	YES	1	Good knowledge	3	
11	Dhok Akanksha Ashok	dhokakanksha2006@gmail.com	BCA	BCA III	5	5	YES	5	Yes	5	
12	Kale ankita rajendra	akale7923@gmail.com	Commerce and management	B.com 3	1	1	YES	5	Yes, that is good seminar	5	
13	Ghadage vaishnavi satish	vg8801235@gmail.com	Commerce	b.com 3	1	2	YES	2	Yess that is good seminar	5	
14	Savant sanika Dhanaji	savantsa40@gmail.com	BCA	BCA -3	1	5	YES	5	Suggest any platform for students build skills	5	
15	Bhosale Bhagyashri sajali	bhagyashribhosale49@gmail.com	Comarce	B.com III	2	1	YES	2	This section is very good.	2	
16	Pol sakshi lauman	sakshipol42@gmail.com	BCA	BCA-III	1	1	YES	1	This have to for more time	5	
17	Vasav Gayatri Ganpati	gayatrivasav@gmail.com	B.com	B.com-3	2	3	YES	2	No	1	
18	Gade Nilam Vitthal	gadenilam161@gmail.com	Commerce & management	TYBM	2	2	YES	3	Yes	1	
19	Sutar Amruta Santosh	sutaramruta49@gmail.com	Commerce and Management	B.Com	4	4	YES	5	Nice session	5	
20	Deokar vaishnavi keshav	vaishnavideokar41@gmail.com	Department of Commerce	B. Com 3	3	3	YES	1	Nahi	4	
21	Roshni Ankush Gade	roshnigade51@gmail.com	Commerce	B.com 3	3	4	YES	3	No need anymore it's best	5	
22	Savant Shruti Rajendra	shrutisav400@gmail.com	BCA	BCA	5	5	YES	5	Yes	5	
23	Ingale Shradha Rahul	shradhaingale9@gmail.com	Commerce and management	B.com 3rd year	1	1	YES	2	This section are improved a interview	3	
24	Godase Vaishnavi Tukaram	vaishnavigodase2006@gmail.com	Commerce	B.com 3	1	1	YES	1	Greatful for skill development	5	
25	Shinde Rohan Gopinath	rohanshinde3795@gmail.com	Commers	Tyb.com	3	1	YES	5	Good	5	
26	Deokar Disha Arjun	dishadeokar9@gmail.com	Commerce and Management	B.com 3	1	1	YES	3	No	3	
27	Pavai Nikita Pandurang	pavainikita0612@gmail.com	Commerce and management	B.com 3rd	4	4	YES	5	No	5	
28	Katkar Sanket Santosh	sanketkatkar937@gmail.com	B. Com	Ty	3	4	YES	3	विद्यार्थी संतुष्ट महत्वा आहे	4	

Soft Skills Graphical

READY

70%



[Signature]
**I/c Principal
Dahiwadi College Dahiwadi
Tal. Man, Dist. Satara**

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